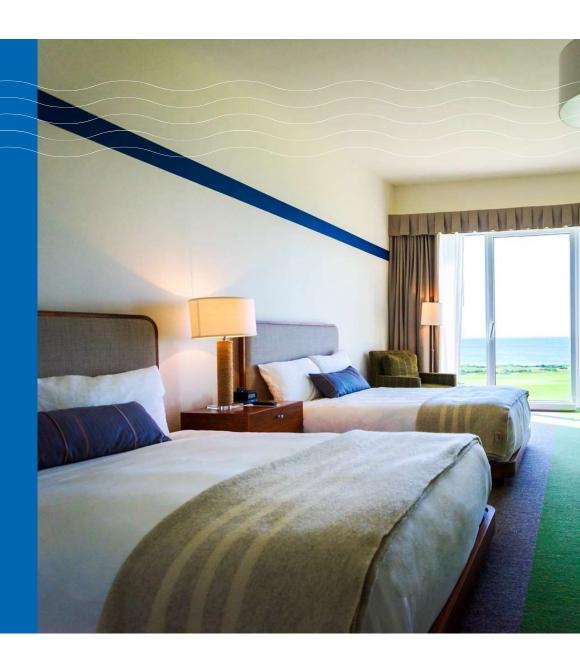
PRESENTED TO:

Municipal Development Officers Conference

Tourist Accommodations Registration Act (TARA)

DATE: May 12, 2023





Tourist Accommodations Registration Act

- On April 1st, 2020 the Tourist Accommodations Registration Act (TARA) replaced the Tourist Accommodations Act (TAA) to remove unnecessary provincial barriers for accommodations operators to participate in and help grow the tourism industry.
- The new legislation provided a more level playing field for all accommodation types and a simple online registration system. It also supports government partners by providing data about short-term rentals.



Purpose of Tourist Accommodations Registration Act

- Gather comprehensive data about short-term rentals to inform tourism & housing planning
- Give municipalities access to the information they need to inform and enforce land-use bylaws





Tourist Accommodations Registry

- A simple online registration system
- Fixed roof accommodations who rent for 28 consecutive days or less need to register
- Accommodation marketing platforms (Airbnb, Booking.com, Expedia etc.) also required to register
- Annual registration required (valid April 1 March 31)

https://beta.novascotia.ca/register-your-tourist-accommodation



TARA Requirements as of April 1, 2023

For Accommodations Operators:

- All fixed roof accommodations must register, including those in a primary residence.
- Accommodations must post a valid registration number in all listings on accommodation marketing platforms (Airbnb, Vrbo, Booking.com, etc.).
- Accommodations operators must be in compliance with their municipality's land-use bylaws as a requirement of registration.

For Accommodation Marketing Platforms:

- Accommodation marketing platforms must ensure only accommodations with a valid registration number can sell short-term rentals through their site.
- Platforms must share information on their accommodation listings with the Province.



Who Has to Register as an Accommodation?

<u>All operators</u> of short-term accommodations (available for rent to the travelling public for 28 days or less) must register. As of April 1, 2023, this now includes an accommodation in a primary residence. Examples of accommodations include:

- apartments, condos, houses and vacation homes
- bed and breakfasts
- cottages, cabins and tiny homes
- dormitory-style rooms and hostels
- hotels, motels and inns
- resorts
- rooms (including a room in a home)
- self-contained secondary suites (like a basement apartment or a loft above a garage)
- unusual lodgings (like yurts, domes and camping trailers)

Note: Campgrounds do not have to register unless they also offer a fixed roof accommodation like a cabin, yurt or camping trailer fixed in place. Then they have to register the roofed accommodation.



Data Sharing Agreements

- Under the Act, municipalities can access the information they need to inform municipal planning and enforce land-use bylaws.
- Municipalities can enter into data sharing agreements with the Province to receive a list of registered accommodations in their jurisdiction.
- Municipalities with signed agreements will receive daily email notifications with the extract.
- For each registrant, the extract includes:.
 - i) the address of the accommodation
 - ii) the type of accommodations being offered for short-term rental
 - iii) whether the registered accommodation is in the host's primary residence, and;
 - iv) the number of bedrooms available
- Additional registry information may only be shared if necessary to enforce land-use bylaws.
- For protection of privacy, the registry is not available to the public. Municipalities cannot share registration status of STRs.



TOURISM NOVA SCOTIA





OVERVIEW OF TOURISM NOVA SCOTIA







Marketing



Sector Development



Visitor Servicing





TOURISM NOVA SCOTIA PRIORITIES

- Attract visitation from markets of highest opportunity
- Cultivate compelling tourism experiences
- Foster a competitive and resilient tourism industry
- Inspire tourism pride and confidence

KEY MARKETS

- Ontario
- Quebec
- Northeastern United States
- United Kingdom
- Germany
- Nova Scotia
- Atlantic Canada























NovaScotia.com

14 million+ visits in 2022!

- Business listings
- Event, package and experience listings
- City/town pages
- Itineraries/stories
- Digital travel guide





COMPELLING TOURISM COMMUNITIES INITIATIVE

- Programming includes:
 - market research
 - destination development
 - content development
 - advertising
 - digital adoption



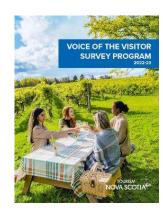
Advertising and content development





Programs, tools and research

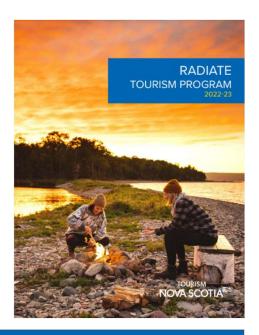


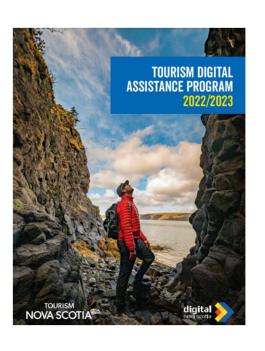




PROGRAMS







https://tourismns.ca/programs



RESOURCES

- Research
- Coaching, workshops
- Tourism Nova Scotia Webinar Series
- DigiPort online resource centre



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GUIDES & TOOLKITS





STAY CONNECTED

- 6 Corporate Website: https://tourismns.ca/
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- Corporate LinkedIn: https://www.linkedin.com/company/tourismnovascotia





Tourist Accommodations Registration Act

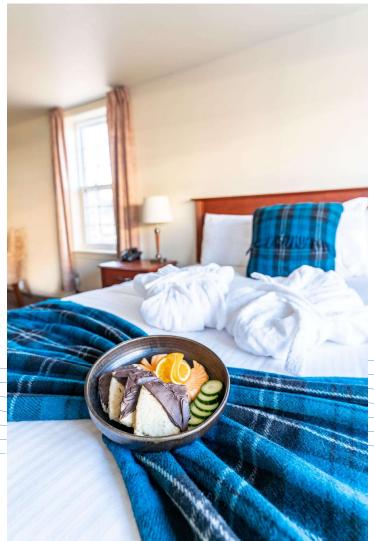
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https://tourismns.ca/accommodation-registry-information





QUESTIONS?

